



2017 Annual Report

We believe that our mission to end chronic homelessness in Washington, DC serves as an extension of values shared by Miriam's Kitchen and Western Presbyterian Church: that all human beings deserve to be treated with dignity; that communities of belonging create the greatest opportunities to do good; and that with the proper support, we are all capable of creating positive change in our lives and in the lives of those around us.

It is our honor and our privilege to stand in partnership with Western Presbyterian Church as we continue our mission.

We're grateful that **Lauren Amos** and **Clark Talkington** both serve on the Miriam's Kitchen Board of Directors. And we are grateful for Western Presbyterian's spotlight on Miriam's Kitchen during MK Sunday. Here are a few highlights of what we achieved together over the past year:

1. Nearly 62,000 fresh, healthy, and delicious meals served to hungry individuals.
2. 152 of the most vulnerable women and men in the city moved off the streets and into safe, permanent homes (more than Miriam's Kitchen has ever housed before).
3. 9 out of 10 of the people supported by our housing program remained housed at the one-year mark.
4. Over 3,000 metro cards were collected after the 2017 Women's March and distributed to guests so that they could get to and from medical appointments, job interviews and more.
5. Helped 23 people apply for and receive Social Security Disability payments (increasing income by at least \$753/month) and 41 guests obtain jobs. With the increase in income, these guests are better able to buy food, pay for prescriptions, and contribute to their rent.
6. For fiscal year 2018, the DC Council committed to investing \$4.49 million in Permanent Supportive Housing, which would end homelessness for 274 individuals and 154

Without Western Presbyterian Church's faithful support, none of this would have been possible. Thank you for helping us strengthen our programs to serve the men and women who need help the most.

Healthy Meals

Your funding enables us to address one of the most basic needs our guests face each day—hunger. We served 62,000 healthy meals in 2017. Since most of our fresh produce and lean protein is donated by local farmers' markets, grocery stores (Trader Joe's and Whole Foods), and wholesale food distributors, each dollar donated to us buys the finishing ingredients for three meals!

The meals program is managed by our staff of three full-time professional chefs and supported by a dozen highly-trained volunteer "sous chefs." Executive Chef Cheryl leads the team. Volunteer Manager Martha supports the 2,000 volunteers who prepare and serve the meals. Sous Chef Paul and pastry chef Huw both joined MK from the award-winning restaurant The Tabbar Inn. We reduced calories by 35 %, cut carbs by

33%, trimmed total fat by 38%, reduced saturated fat by 91%, slashed sodium by 97% and decreased sugar by 25%. Guests tell us they “come for the desserts” so despite the healthier profile, we haven’t sacrificed taste.

Case Management

Your support helped guests increase their income and improve their physical and mental health. This year 23 people applied for and received government income benefits (mostly Social Security). This is an increase from 11 last year largely due to Adriana, who specializes in helping people apply for and obtain these types of benefits. Our team became more adept at using the new SOAR¹ process and helped propagate its use citywide. Receiving benefits (about \$700 a month) can be a game-changer because recipients can afford more of life’s necessities, including prescription co-pays, warm winter clothes and groceries.

We received over 3,000 metro cards after the Women’s March in January 2017. Metro cards were distributed to guests to help them get to and from medical appointments and job interviews. This helped us connect 247 guests to medical care (up from 227 last year) and connect 195 to mental health care (up from 166 last year). We also provided 131 guests with employment assistance and helped 41 people obtain jobs. And we collaborated with doctors and nurses from organizations like Whitman-Walker Health, Unity Health Care, George Washington University Medical School and Catholic University Nursing School to provide nearly 700 medical appointments on site.

Outreach Team

Our Street Outreach team continues to reach street-bound people who are isolated and are unable to come to Miriam’s Kitchen (or other agencies) for assistance. Strong collaboration across internal departments as well as with organizations across the city meant we were able to quickly assess people experiencing homelessness and match them with the most appropriate housing option. The Outreach team played a critical role in helping us house the most number of people than we have before.

Permanent Supportive Housing

In 2017, 152 people moved off the streets and into housing! This increase is partly due to the expansion of our Permanent Supportive Housing team which received housing vouchers for 30 additional individuals experiencing homelessness.

Our Permanent Supportive Housing (PSH) program now serves 134 people, up from 42 residents when the program was launched just three years ago. We are especially proud that our PSH program is the only one in DC that has been independently certified by the Corporation for Supportive Housing. That means the program implements best practices and follows national guidelines.

Advocacy and Systems Change

To help end homelessness across our nation’s capital, Miriam’s Kitchen provides the backbone staffing for The Way Home campaign, which is a citywide movement to end homelessness in DC. For Fiscal Year 2018, Miriam’s Kitchen and The Way Home campaign successfully advocated to the DC Council for \$4.49 million in

¹ (SSI/SSDI Outreach, Access, and Recovery) process (which is a SAMHSA[Substance Abuse and Mental Health Services Administration]-backed best practice)

Permanent Supportive Housing—critical resources needed to end homelessness for 274 more individuals and 154 more families.

However, more resources are still needed to achieve our shared vision of ending veteran and long-term homelessness in DC.

We will continue to mobilize the 5,000 individual partner and 95 partner agencies of The Way Home campaign to make sure that ending chronic homelessness remains a top priority in DC.

Besides advocating for more resources, we also looked for ways to make the current system more efficient, including:

- Creating a landlord mitigation fund to reduce financial risks to landlords and encourage them to rent units to our guests
- Advocating for and creating a full-time staff position at the ICH to coordinate landlord engagement and housing location efforts. This position will act like the coordinated entry for landlords—instead of having several agencies reaching out to the same landlords and competing for units, one person is tasked with reaching out to landlords and coordinating available units.
- Reducing barriers to housing – Miriam's Kitchen worked with our partners to pass DC's *Fair Criminal Records Screening in Housing Act*, which prevents unlawful screening of a housing applicant's criminal background before extending a conditional housing offer.

Given the fact that 70% of the people experiencing homelessness in DC are African American, we have also stepped up our work on racial equity to address some of the systemic racism our guests face. We have begun a nine-month anti-bias training module for staff and have launched an organization-wide racial equity self-assessment to guide us in this important work.

Fundraising

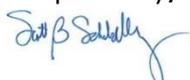
Miriam's Kitchen's 2017 budget was \$4.48 million. Due to expenses being significantly lower and revenue being significantly higher we did not have to use the final planned \$100,000 reserve draw. In fact, our unaudited financial statements show we have a \$244,000 surplus that we have used to build back up our reserves so that we are financially able to bolster programming as needed for our guests.

We were especially grateful to celebrate our Western Presbyterian Church supporters at our fifth annual MK Sunday in November 2017. The sleeping bags and many other contributed items were put to immediate use.

All of us at Miriam's Kitchen remain deeply grateful for the ongoing support from Western Presbyterian Church, our amazing volunteers, generous donors and dedicated staff. Together, we are guiding people home.

Thank you for seeing Christ in our work to serve our homeless guests, and for living your faith through your amazing support.

Respectfully,



Scott Schenkelberg
President and CEO

2018 Board Members

Officers

Chair, Renee Baiorunos, MBA, Founder, Pomegranate Group

Term: 2nd Term expires 2018, Chair Term Expires 2019

Immediate-Past Chair, Will Johnson, JD, Senior Vice President – Federal Regulatory & Legal Affairs, Verizon

Term: 3rd Term Expires 2019

Secretary, Melanie Gobourne, President, Washington DC Healthcare Advocates

Term: 3rd Term Expires 2019

Treasurer, Jennifer Rewis, CPA, Partner, EY

Term: 1st Term expires 2018

Board

Lauren Banks Amos, PhD, Director, Research and Evaluation, Manhattan Strategy Group

Term: 1st Term expires 2018

Rebecca Arbogast, JD, MA, Vice President for Global Policy, Comcast

Term: 1st Term expires 2019

Lilian Faulhaber, JD, MPhil, Associate Professor, Georgetown University Law Center

Term: 1st Term expires 2019

Adam Krinsky, JD, Parnter, Wilkinson Barker Knauer LLP

Term: 1st Term expires 2018

Richard Lindahl, MBA, Former CFO, CEB

Term: 3rd Term expires 2018

Clark Talkington, MPA, Vice President, Advanced Resources International

Term: 3rd Term expires 2019

Paul Tummonds, JD, Director, Goulston & Storrs

Term: 1st Term expires 2018

Adam Weers, MBA, Principal, Trammel Crowe

Term: 2nd Term expires 2018

Tammy Wright, MA

2018 Staff Members

Solomon	Abawi	<i>PSH Senior Case Manager</i>
Judy	Alexander	<i>Outreach and Engagement Specialist</i>
Kate	Baasch	<i>Senior Case Manager</i>
Taurean	Barber	<i>Bookkeeper</i>
Sue	Bell	<i>Director of Foundation Relations</i>
Cheryl	Bell	<i>Executive Chef</i>
Maureen	Burke	<i>Senior Case Manager</i>
James	Clark, Jr.	<i>Cleaning Assistant</i>
Tyrone	Coe	<i>Senior Security Officer</i>
Lindsay	Curtin	<i>Director of Outreach</i>
Margaret	Dominguez	<i>Senior Clinical Case Manager</i>
Esther	Ford	<i>Case Manager</i>
Jonathan	Gibbs	<i>Public Allies Case Manager</i>
Bob	Glennon	<i>Clinical Director</i>
Eliot	Gold	<i>PSH Housing Specialist Case Manager</i>
Ashley	Gorczyca	<i>Advocacy Specialist</i>
Sheila	Gorman	<i>Case Manager</i>
Huw	Griffiths	<i>Sous Chef</i>
Kathy	Guillaume	<i>Major Gifts Officer</i>
Annalisa	Harty	<i>Case Manager</i>
Jacquelyn	Horstmann	<i>Director of Corporate Partnerships</i>
Darrell	Jones	<i>Security Officer</i>
Jordan	Klebanow	<i>PSH Case Manager</i>
John	Lobb	<i>PSH Case Manager</i>
Pamela	Long	<i>Cleaning Assistant</i>
Adriana	Lopez-Piper	<i>SOAR Specialist</i>
Kieran	Lorenz	<i>AVODAH Case Manager</i>
Amy	McPherson	<i>Financial Manager</i>
Stacey	Meadows	<i>Communications and Engagement Manager</i>
Angela	Owczarek	<i>Case Manager</i>
Paul	Pelt	<i>Executive Sous Chef</i>
Mei	Powers	<i>Chief Development Officer</i>
Dominique	Price-Conley	<i>PSH Case Manager</i>
Lara	Pukatch	<i>Director of Advocacy</i>
Kierstin	Quinsland	<i>Director of Housing</i>
Jesse	Rabinowitz	<i>Advocacy Specialist</i>
Chiquita	Richardson	<i>Case Manager</i>
Arianne	Robinson	<i>PSH Case Manager</i>
Adam	Rocap	<i>Deputy Director</i>
Robin	Roche	<i>PSH Senior Clinical Case Manager</i>
Isabelle	Ruiz de Luzuriaga	<i>PSH Case Manager</i>
Andrea	Scallon	<i>Measurement, Evaluation, and Learning (ME&L) Officer</i>
Scott	Schenkelberg	<i>President and CEO</i>

2018 Staff Members

Brenda	Segal	<i>Donor Relations Officer</i>
Ger	Skerrett	<i>Outreach and Engagement Specialist</i>
Angela	Smith	<i>Peer Outreach and Engagement Specialist</i>
Sam	Stephenson	<i>Sous Chef</i>
Steve	Steury	<i>Psychiatrist</i>
Aminata	Tuncara	<i>Case Manager</i>
Brandy	Turner	<i>Kitchen Assistant</i>
Jessica	Walker	<i>Director of Operations</i>
Brittney	Washington	<i>Senior Art Therapist</i>
Andy	Wassenich	<i>Peer Outreach and Engagement Specialist</i>
Doug	Watson	<i>Tech Support</i>
Brayden	Weninger	<i>LVC Case Manager</i>
Sheila	White	<i>Advocacy Fellow</i>
Martha	Wolf	<i>Volunteer Engagement Manager</i>
Mallory	Wood	<i>Case Manager</i>