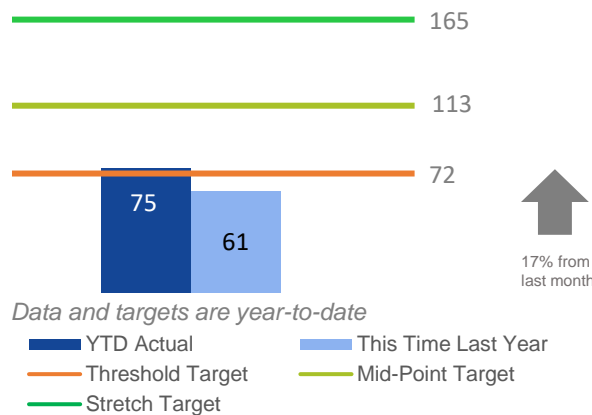


Are we helping guests move into housing?

Yes, we are working so hard to help guests move into housing. We are helping more than last year but are just above our threshold target. We have high targets this year and are in the position to help more guests than ever however it is a process with many steps involved (most out of our control). 85 guests are matched to a voucher and are working to be assigned to a PSH provider and in process to move into an apartment. An additional 32 residents are matched to our PSH program. We are hopeful these 117 guests we be able to move in this year. We are excited to help many more guests than normal move into housing this year. Our annual mid-point target is to help 226 guest.

While we have all had to adapt due to the pandemic, we continue to hold guests at the center of everything we do. We continue to open every Monday through Friday, serving a hot meal and helping guests connect to services they need. Whether they come to Miriam’s Kitchen, are seen in the community by our Outreach team, or in their apartment as part of our Permanent Supportive Housing team we continue to help guests achieve their goals.

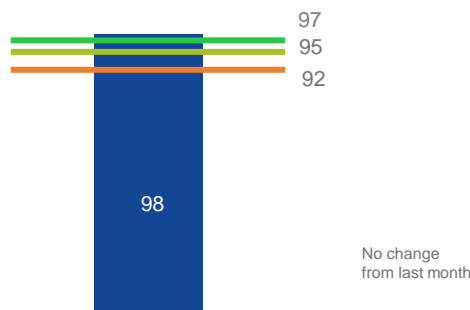
Number of MK guests we have helped move into housing this year



Are guests who formerly experienced homelessness remaining in housing?

Yes, and we are at our stretch target! Our strong eviction prevention work enables us to keep a high retention rate. For the over 230 residents that were housed in our program for over 1 year, only 4 left prior to a year for a negative reason. Impressive!

Percent of MK’s PSH residents still in housing after 1 year



Performance Report

FY22: March



Are we delivering high-quality, guest-centered services?

Yes, most measures guests prioritize to improve their lives are reaching the targets we set to help them. We are excited to have staff dedicated to helping guests obtain SSI/SSDI through SOAR. They are quickly connecting with guests and beginning the process to apply for SSI/SSDI. We are also trying to prioritize connecting guests to mental health services.

The charts below show targets for this month, our annual mid-point targets are

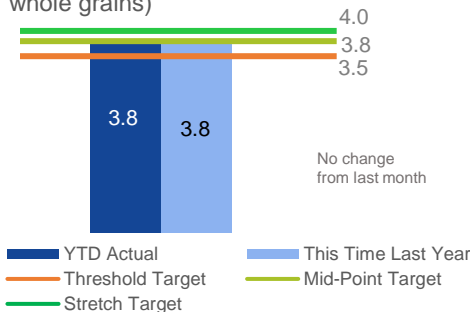
Guests we helped obtain SSI/SSDI through SOAR: 6 guests

Guests we helped connect to mental health services: 291 guests

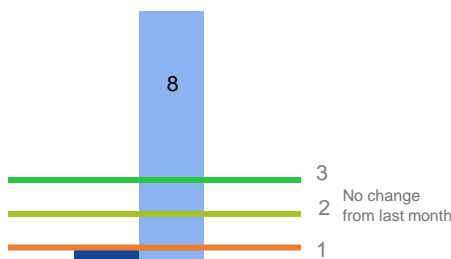
Guests we helped connect to physical health services: 319 guests

Average MK Plate score

(a tool developed by MK to measure the nutritional value of each meal. Scale is 1-4 measuring if a meal contains protein, fruit, vegetables, and whole grains)

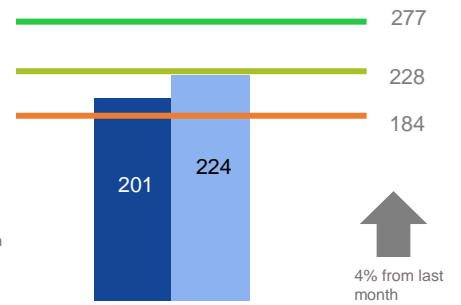


MK guests we helped obtain SSI/SSDI through SOAR



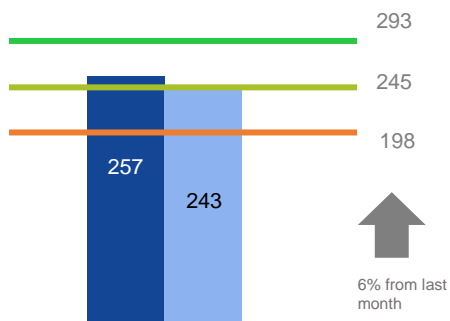
Data and targets are year-to-date

MK guests we helped connect to mental health services



Data and targets are year-to-date

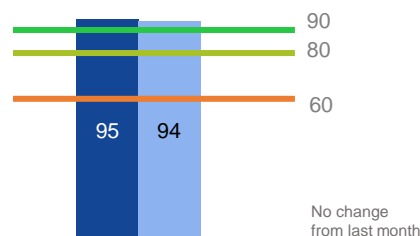
MK guests we helped connect to physical health services



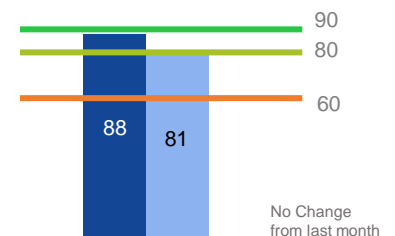
Data and targets are year-to-date

Our #1 value, Guests are at the center of everything we do, is measured by asking guests two questions:

Percent of guests who feel that all Miriam's Kitchen staff treat them according to what they need, regardless of their race, gender, background, identity, or lived experience



Percent of guests who feel their needs and goals are met to the best of Miriam's Kitchen's abilities



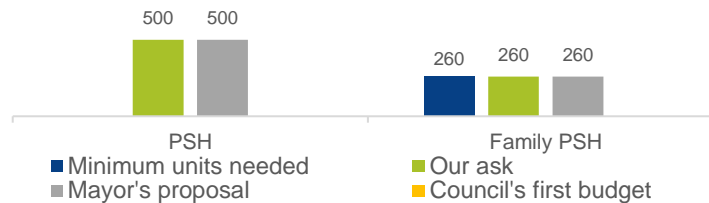
Source: MK PIT Survey, Outreach caseload survey, PSH SPDAT assessments

Are we building and exerting our leadership to accelerate ending chronic homelessness in DC?

We continue to work closely with the DC government and our partners to ensure DC can implement the historic 2,400 PSH vouchers funded in last year's budget, while maintaining best practices and the highest quality of services. We have developed our budget asks for the FY23 budget based on Homeward DC, the Mayor's strategic plan to end homelessness. The plan calls for 500 units of PSH for individuals and we excited that the Mayor has kept that commitment. Estimates show that 260 families need PSH.

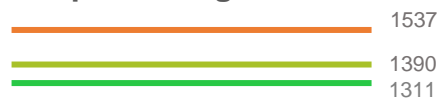
Amount invested in ending chronic homelessness by the DC government

Overview of the city's FY22 budget



The Point in Time Count happened on January 26th and city data will be released in April. Last year there were 1,618 individuals experiencing chronic homelessness. We hope to see a significant decrease this year. Even though there are historic vouchers in this year's budget, we likely won't see the full effect of that for a year or two.

Number of individuals experiencing chronic homelessness in DC (lower is better)

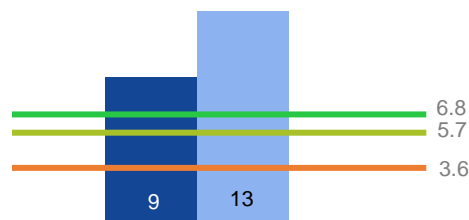


Source: 2022 DC PIT count



We measure the growth of our communication reach as growth from October's reach of about 35,000 individuals. We hope to grow that by 12.5% by the end of the fiscal year.

% of audience growth across social media and email recipients since the beginning of this fiscal year

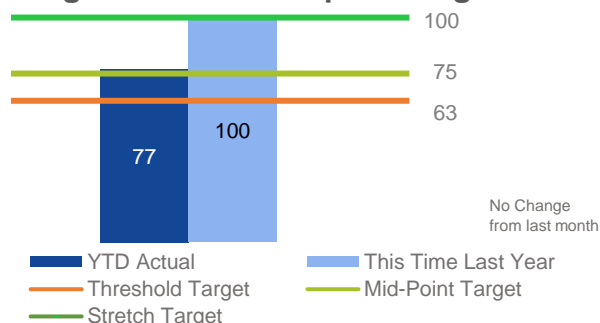


Data and targets are year to date

Are we meeting our objectives?

Yes. Of the 13 measures we have data for, 10 are currently at or above mid-point targets! We will continue to prioritize those areas we are not meeting mid-point targets and are confident we will see improve as we continue through the year.

Percent of organizational mid-point targets met



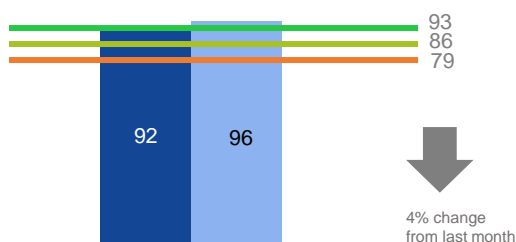
Are we building and maintaining an equitable and inclusionary culture?

Yes, we are excited to welcome our new Director of Diversity, Equity, & Inclusion! She is busy meeting staff, planning trainings, and beginning to build out how to measure and report out this work.

Are we recruiting and retaining high-performing, values-centered staff?

Yes, we are above our stretch target. We are busy recruiting for the many positions we currently have open and building a strong culture so that staff stay at Miriam's Kitchen.

Percent of staff retained

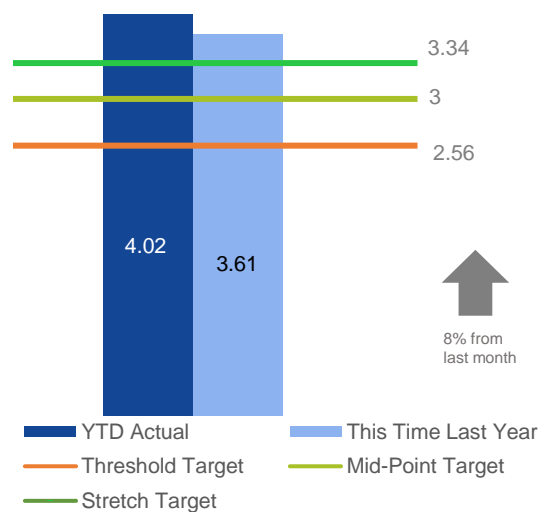


Are we financially sustainable?

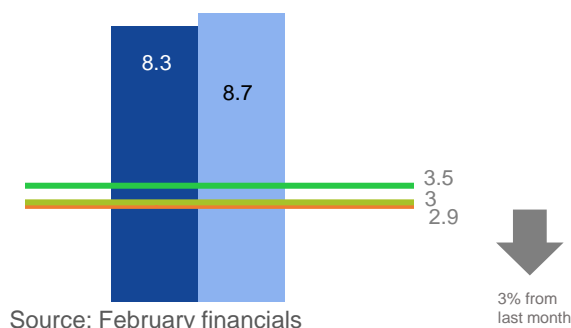
Yes, we are above our stretch target! We are amazed to see how much our donors have supported us this year. We are so gracious for all our supporters and that means we can support our guests even more. Even though we surpassed this target, it doesn't mean that we will stop fundraising. We will continue working to retain our donors and planning for ways to engage even more. We hard at work planning for a safe, in-person Gala in May!

The reporting of our months of expenses in reserves is at least a month delayed. During our pandemic response we hope to have 6 months of expenses in reserve rather than 3 months that are stated in our bylaws.

Amount of non-contract revenue raised (in millions)



Months of expenses in reserve



Source: February financials