Performance Report Fiscal Year 2022: September

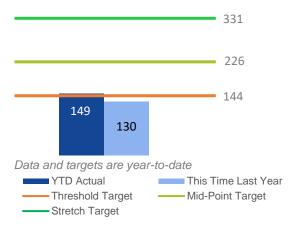


Are we helping guests move into housing?

Yes, we are working so hard to help guests move into housing, but we really would have liked to see more guests moved into housing this year. 149 guests moved into housing this fiscal year with our help! This is just above our threshold target and more than last year. We had hoped to help more guests move into housing this year however, the city-wide system did not scale up fast enough with the many more vouchers in the budget.

There are still several guests in process of moving in and many more than this time last year. 158 guests from Outreach and Social Services have been matched to a voucher and 116 guests have been assigned to our PSH program and working to move into housing. We do not stop this work and are hopeful these guests will achieve their goal of moving into housing soon.

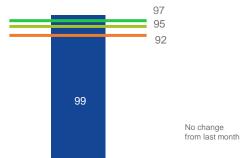
Number of MK guests we have helped move into housing this year



Are guests who formerly experienced homelessness remaining in housing?

Yes, and we are at our stretch target! Our strong eviction prevention work enables us to keep a high retention rate. For the over 260 residents that were housed in our program for over 1 year, only 4 left prior to a year for a negative reason. Impressive!

Percent of MK's PSH residents still in housing after 1 year



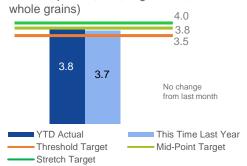


Are we delivering high-quality, guest-centered services?

Yes, most measures guests prioritize to improve their lives are reaching at least our threshold targets we set to help them. We helped guests achieve a lot this year and had a focus on matching guests to housing vouchers and helping them move into housing.

We have also learned and adapted services a lot coming out of the pandemic this year. Many of our services have returned however we have made some changes and other providers have as well. Most changes have been positive, for example, our dining room is open longer in the morning and there are mental health staff on some housing teams. However, these changes have made an impact on how guests engage us for help in these areas.

Average MK Plate score (a tool developed by MK to measure the nutritional value of each meal. Scale is 1-4 measuring if a meal contains protein, fruit, vegetables, and



MK guests we helped obtain SSI/SSDI through SOAR

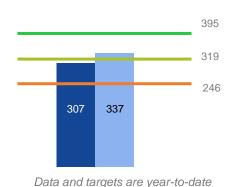


MK guests we helped connect to mental health services

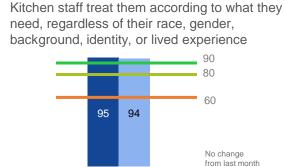


Data and targets are year-to-date

MK guests we helped connect to physical health services

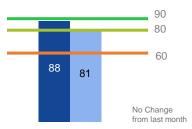


Our #1 value, Guests are at the center of everything we do, is measured by asking guests two questions:



Percent of guests who feel that all Miriam's

Percent of guests who feel their needs and goals are met to the best of Miriam's Kitchen's abilities



Source: MK PIT Survey, Outreach caseload survey, PSH SPDAT assessments



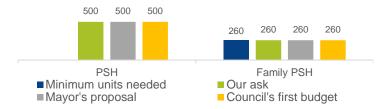
Are we building and exerting our leadership to accelerate ending chronic homelessness in DC?

We continue to work closely with the DC government and our partners to ensure DC can implement the historic 2,400 PSH vouchers funded in last year's budget, while maintaining best practices and the highest quality of services.

The Council has fully funded our asks for Individual PSH and Family PSH! In addition, other vital programs were either increased or maintained: Project Reconnect, Street Outreach, Housing Production Trust Fund, and other housing voucher programs (TAH and LRSP)

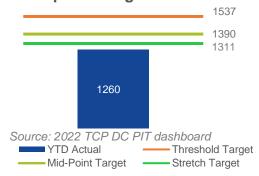
Amount invested in ending chronic homelessness by the DC government





The Point in Time Count happened on January 26th and data shows there was a 22% decrease in the number of individuals experiencing chronic homelessness! There was a significant increase last year, however even when comparing to 2020, there is a 6% decrease in the number of individuals experiencing chronic homelessness.

Number of individuals experiencing chronic homelessness in DC (lower is better)



We measure the growth of our communication reach as growth from October's reach of about 35,000 individuals. We had hoped to see more growth this year.

% of audience growth across social media and email recipients since the beginning of this fiscal year

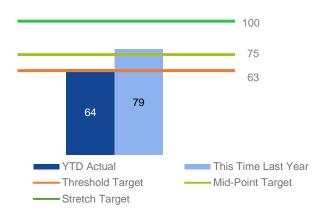




Are we meeting our objectives?

Yes, though are above our threshold target. Of the 14 measures we have data for, 9 are currently at or above mid-point targets. We had hoped to achieve more but are proud of our hard work this year.

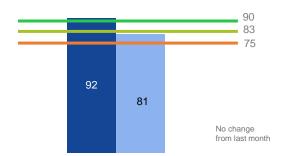
Percent of organizational mid-point targets met



Are we recruiting and retaining staff?

Yes, we are just above our stretch target. We had huge growth this year and have hired over 30 staff members! This brings our total staff from about 50 last year to about 80 now! We are so excited for the many new staff members join us this year.

Percent of staff retained





Are we financially sustainable?

Yes, we are above our stretch target! We are amazed to see how much our donors have supported us this year. We are so gracious for all our supporters and that means we can support our guests even more. Even with an adjusted budget, we surpassed our stretch target!

The reporting of our months of expenses in reserves is at least a month delayed. During our pandemic response we hope to have 6 months of expenses in reserve rather than 3 months that are stated in our bylaws.

Amount of non-contract revenue raised (in millions)



Months of expenses in reserve

