Performance Report Fiscal Year 2022: June



Are we helping guests move into housing?

Yes, we are working so hard to help guests move into housing. We always strive to help as many guests as possible especially as the days are starting to become warmer. We are just above our mid-point target and the number of guests we helped move into housing last year.

There are still several guests in progress of moving in and many more than this time last year. About 100 guests from Outreach and Social Services have been matched to a voucher and about 100 guests have been assigned to our PSH program and are working to move into housing. Our annual mid-point target is to help 226 guest move into housing and 130 guests moved into housing last year with our help

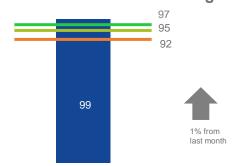
Number of MK guests we have helped move into housing this year



Are guests who formerly experienced homelessness remaining in housing?

Yes, and we are at our stretch target! Our strong eviction prevention work enables us to keep a high retention rate. For the over 250 residents that were housed in our program for over 1 year, only 4 left prior to a year for a negative reason. Impressive!

Percent of MK's PSH residents still in housing after 1 year





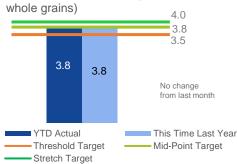
Are we delivering high-quality, guest-centered services?

Yes, most measures guests prioritize to improve their lives are reaching the targets we set to help them. We are excited to have staff dedicated to helping guests obtain SSI/SSDI through SOAR. They are quickly connecting with guests and beginning the process to apply for SSI/SSDI. We continue to prioritize connecting guests to mental health services.

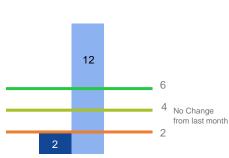
The charts below show targets through this month, our annual mid-point targets are Guests we helped obtain SSI/SSDI through SOAR: 6 guests
Guests we helped connect to mental health services: 291 guests
Guests we helped connect to physical health services: 319 guests

Average MK Plate score

(a tool developed by MK to measure the nutritional value of each meal. Scale is 1-4 measuring if a meal contains protein, fruit, vegetables, and

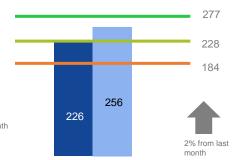


MK guests we helped obtain SSI/SSDI through SOAR



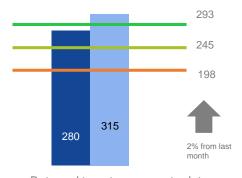
Data and targets are year-to-date

MK guests we helped connect to mental health services



Data and targets are year-to-date

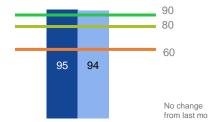
MK guests we helped connect to <u>physical</u> health services



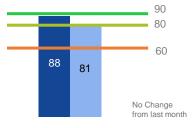
Data and targets are year-to-date

Our #1 value, Guests are at the center of everything we do, is measured by asking guests two questions:

Percent of guests who feel that all Miriam's Kitchen staff treat them according to what they need, regardless of their race, gender, background, identity, or lived experience



Percent of guests who feel their needs and goals are met to the best of Miriam's Kitchen's abilities



Source: MK PIT Survey, Outreach caseload survey, PSH SPDAT assessments

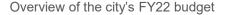


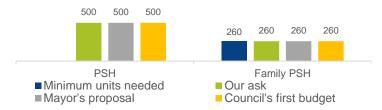
Are we building and exerting our leadership to accelerate ending chronic homelessness in DC?

We continue to work closely with the DC government and our partners to ensure DC can implement the historic 2,400 PSH vouchers funded in last year's budget, while maintaining best practices and the highest quality of services.

The Council has fully funded our asks for Individual PSH and Family PSH! In addition, other vital programs were either increased or maintained: Project Reconnect, Street Outreach, Housing Production Trust Fund, and other housing voucher programs (TAH and LRSP)

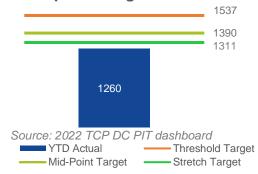
Amount invested in ending chronic homelessness by the DC government





The Point in Time Count happened on January 26th and data shows there was a 22% decrease in the number of individuals experiencing chronic homelessness! There was a significant increase last year, however even when comparing to 2020, there is a 6% decrease in the number of individuals experiencing chronic homelessness.

Number of individuals experiencing chronic homelessness in DC (lower is better)



We measure the growth of our communication reach as growth from October's reach of about 35,000 individuals. We hope to grow that by 12.5% by the end of the fiscal year.

% of audience growth across social media and email recipients since the beginning of this fiscal year





Are we meeting our objectives?

Yes, and are just above our mid-point target. Of the 14 measures we have data for, 11 are currently at or above mid-point targets! We will continue to prioritize those areas we are not meeting mid-point targets and are confident we will see improve as we continue through the year.

Percent of organizational mid-point targets met

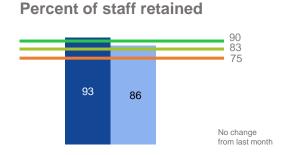


Are we building and maintaining an equitable and inclusionary culture?

Yes, we are excited to welcome our new Director of Diversity, Equity, & Inclusion! She is busy meeting staff, planning trainings, and beginning to build out how to measure and report out this work.

Are we recruiting and retaining high-performing, values-centered staff?

Yes, we are just above our stretch target. We are busy recruiting for the many positions we currently have open and building a strong culture so that staff stay at Miriam's Kitchen.





Are we financially sustainable?

Yes, we are just below our stretch target! We are amazed to see how much our donors have supported us this year. We are so gracious for all our supporters and that means we can support our guests even more. Even though we surpassed our mid-point target, it doesn't mean that we will stop fundraising. We will continue working to retain our donors and planning for ways to engage even more. We were thrilled to have an inperson Gala this year, celebrating our staff, volunteers, guests, and donors!

The reporting of our months of expenses in reserves is at least a month delayed. During our pandemic response we hope to have 6 months of expenses in reserve rather than 3 months as stated in our bylaws.

Amount of non-contract revenue raised (in millions)



Months of expenses in reserve

