

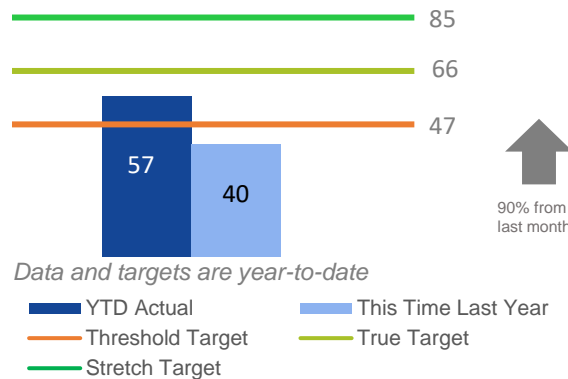
Are we helping guests move into housing?

Yes! We are just below our true target, and so excited to start the fiscal year on a strong note. Helping almost 60 guests move into housing as the cold approaches is amazing and has a huge impact for our guests!

Our true target for the full fiscal year is helping 264 guest move into housing. That is higher than last year's target and we strongly believe we can help that many guests move into housing this year!

176 guests have been matched to housing this year and last year through our Outreach and Social Services programs and are still working on moving into housing. There are 76 guests assigned to our PSH program and working on moving into housing.

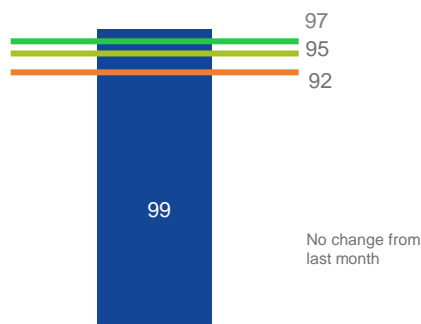
Number of MK guests we have helped move into housing this year



Are guests who formerly experienced homelessness remaining in housing?

Yes, and we are above our stretch target! Our strong eviction prevention work enables us to keep a high retention rate. For the over 270 residents that were housed in our program for over 1 year, only 4 left prior to a year for a negative reason. Impressive!

Percent of MK's PSH residents still in housing after 1 year



Performance Report FY23: December 2022



Are we delivering high-quality, guest-centered services?

Yes, most of our measures are reaching our true targets! We have expanded what we measure for our work to help guests obtain income. It includes SSI/SSDI through SOAR but also includes non-SOAR work, employment, pension, and other sources of cash-assistance income.

Our full fiscal year true targets are:

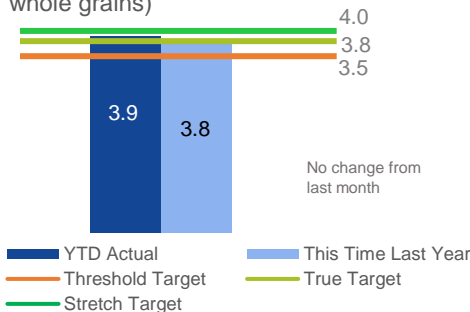
Guests we help obtain cash-assistance income: 135 guests

Guests we help connect to mental health services: 210 guests

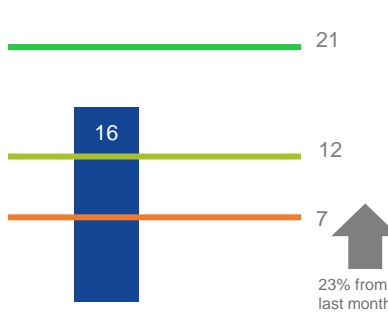
Guests we help connect to physical health services: 282 guests

Average MK Plate score

(a tool developed by MK to measure the nutritional value of each meal. Scale is 1-4 measuring if a meal contains protein, fruit, vegetables, and whole grains)

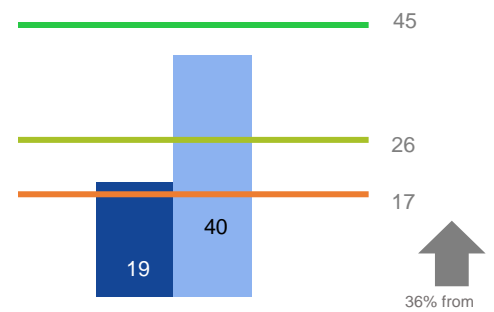


MK guests we helped obtain cash-assistance income



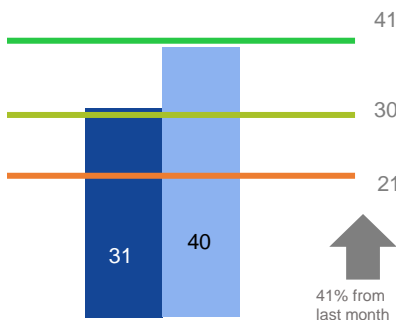
Data and targets are year-to-date

MK guests we helped connect to mental health services



Data and targets are year-to-date

MK guests we helped connect to physical health services



Data and targets are year-to-date

Our #1 value, Guests are at the center of everything we do, is measured by asking guests two questions:

Percent of guests who feel that all Miriam's Kitchen staff treat them according to what they need, regardless of their race, gender, background, identity, or lived experience



Percent of guests who feel their needs and goals are met to the best of Miriam's Kitchen's abilities



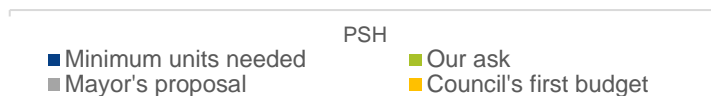
Source: MK PIT Survey, Outreach caseload survey, PSH SPDAT assessments
In accordance with our guest's request, we only ask these questions one time during the fiscal year at the same time the PIT occurs

Are we building and exerting our leadership to accelerate ending chronic homelessness in DC?

Yes, we continue to work closely with the DC government and our partners to ensure DC can implement the historic 2,900 PSH vouchers funded in the last two year’s budget, while maintaining best practices and the highest quality of services. We are working with our partners and through The Way Home Campaign to develop our goals and budget asks for Fiscal Year 2024 city budget.

Amount invested in ending chronic homelessness by the DC government

Overview of the city’s FY24 budget



The Point in Time Count is scheduled for January 25th, 2023, and data will be released a few months later. Last year there were 1,260 individuals experiencing chronic homelessness on the night of the count so that is our threshold target for this year.

Number of individuals experiencing chronic homelessness in DC (lower is better)

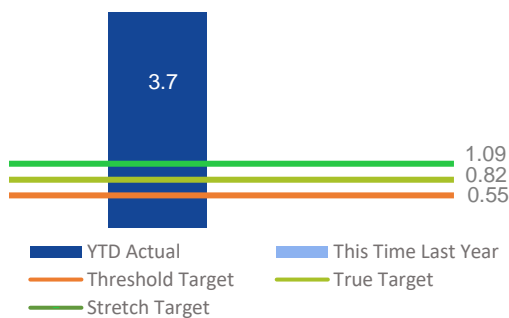


Source: 2023 TCP DC PIT dashboard

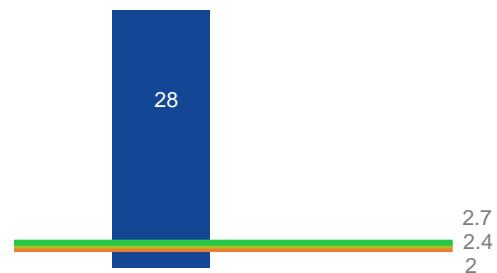
Are we building and exerting our leadership to accelerate ending chronic homelessness in DC? (cont.)

We use October's data as a starting point to measure growth for email recipients and website viewers. We are striving to have a 4.5% growth of email recipients and 13% increase in each month's average unique website viewers for the full fiscal year.

Percent growth of email recipients since the beginning of this fiscal year



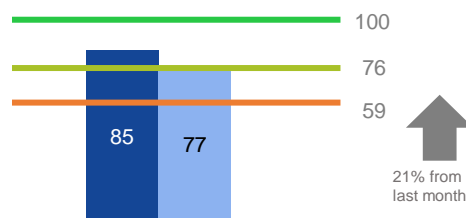
Percent increase in each month's average unique website viewers



Are we meeting our objectives?

Yes, we are just above our true target. Of the 13 measures we have data for, 11 are currently at or above true targets. We believe this will improve as the year continues and more measures have data.

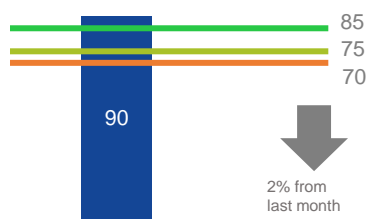
Percent of organizational mid-point targets met



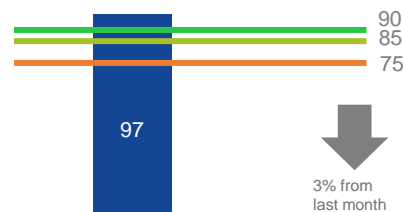
Are we recruiting and retaining staff?

Yes, and due to the amazing growth over the last few years we are looking two groups of staff. Almost half of our current staff were hired in the last two years!

Percent of staff hired in the last two years retained



Percent of staff hired three years ago or earlier retained



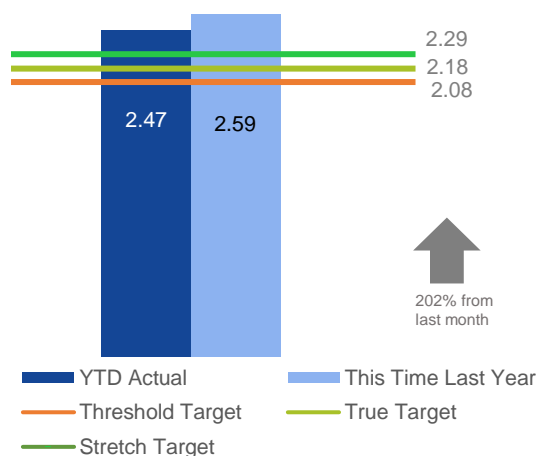
Are we financially sustainable?

Yes, we are above our stretch target for Quarter 1 fundraising! The giving landscape continues to be unpredictable and its great to surpass our target!

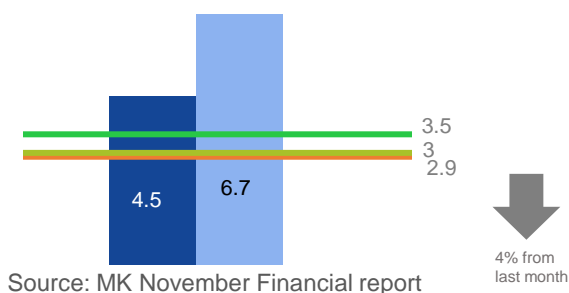
The annual true target is to raise \$4.85 million this year. Once we acknowledge all donations from last year, we will quickly move onto retaining our donors. We are also kicking off Gala planning which will celebrate our 40th year of operation!

The reporting of our months of expenses in reserves is at least a month delayed. So far this year, our spending is lower than expected. Way to go!

Amount of non-contract revenue raised (in millions)



Months of expenses in reserve



Source: MK November Financial report